# **DENTAL HYGIENE** SCHOOL PROGRAM





#### **SEMINARS AND WEBINARS**

Nordent provides educational modules and seminars for many instrument and health related topics including: Instrument Sharpening and Maintenance, Manufacturing and Design, Purchasing Economics and Ergonomics. Your Nordent representative is trained and qualified to assist you in your presentations.



#### SPECIALIZED INSTRUMENTS

Nordent will work with faculty members to develop unique or modified instrument designs to fulfill any specialized need of the school program. All samples and prototypes will be provided at no charge to the program.

#### PERSONALIZED ENGRAVING

Nordent will engrave student kit instruments and cassettes, free of charge, with specialized identification codes such as student I.D. numbers.

# SHARPENING ASSISTANT

Nordent will provide an InstRenew<sup>®</sup> Sharpening Assistant, **FREE** of charge, to all school partners that include a minimum of 4 Nordent instruments in their student instrument kits.



## PROFESSIONAL

Nordent offers free inspection and professional sharpening of any student kit instruments prior to student board examinations, provided the school purchases a minimum of 50% of their student instrument kit from Nordent.

### INSTRUMENT TRADE-IN PROGRAM

Nordent provides students with an opportunity to trade-in their worn instruments with our Instrument Trade-In Program. All students can meet with the Nordent representative one time per year to replace their used Nordent hygiene instruments at a reduced cost of \$15.00 each.

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### **GUARANTEE**

Nordent instruments are manufactured using the finest domestic high-carbon stainless steels, and are crafted by expert technicians to assure the finest quality and the best value. All Nordent instruments are unconditionally guaranteed to be free of defects in materials and workmanship. Any instrument that fails due to a defect will be replaced free of charge, for the full term of the student.

#### PRICE AND VALUE

Nordent will provide your program with the highest quality instruments at the best quality to price ratio in the business. Please contact your Nordent representative for a personalized quotation on the instruments your institution is using. Nordent also provides discounted pricing to currently enrolled students who wish to purchase additional instruments.

### Personalized Engraving Available

Program is only available for Dental Hygiene Schools in the USA.

#### **ON-SITE REPLACEMENT** ĨĨ.] **INVENTORY**

Nordent will provide and maintain an adequate "On-Site Inventory" of instruments at your location to be used as immediate replacement stock for broken or lost (Nordent) student kit instruments. This "On Site Inventory" will include a quantity of each Nordent pattern purchased as a part of your student kit and will be controlled by your appointed staff member. "On-Site Inventory" remains the property of Nordent Manufacturing Inc. and may be used at your discretion. Your Nordent representative will inventory any broken instruments and update "On-Site Inventory" levels as needed throughout the school year, they will also review all instrument replacements with your appointed faculty member.



#### PACKAGING

Nordent will assemble and package instruments into individual student kits for easy distribution



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Nordent will ship all domestic student instrument kit orders free of freight charges and deliver student instrument kit orders within 45 days from receipt of purchase order.

#### **EXCELLENCE IN INSTRUMENTATION AWARD**

Each year, your instructors may select one graduating senior to receive the Excellence in Instrumentation Award. The student who exhibits exceptional performance in instrumentation will receive a personalized award and a gift certificate that may be redeemed for 5 Nordent XDURA<sup>®</sup> scaler or curettes.

#### SCHOOL SEMINARS AND ALUMNI DAYS

Nordent will support and attend school sponsored seminars, student and alumni days.

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